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June 17, 2009

Mr. Scott Hardwick
Contracting Solutions Manager
Trane
101 Matrix Commons Drive
Fenton, MO

To Whom It May Concern:

Making the choice to partner with consultants and contractors to tackle your energy management, operations and maintenance issues can be very challenging. It's not just about minimizing the first cost of any type of improvement project. Sometimes deciding on a certain type of equipment or system can end up costing you much more to operate even though it cost the least to install. You need a partner that you can trust to give you the best, up to date state of the art product information so that you can make an informed decision. I would highly recommend Trane as such a partner.

The facilities that Trane helped us with were various state owned buildings in the Jefferson City area. Most of the work that was performed was in the Employment Security Building, which has a long history of various HVAC and ventilation problems. In truth, the HVAC system needs to completely be replaced and the ventilation system made it impossible for operations to keep any type of control over the temperature, internal pressure, and humidity.

Trane and their Mechanical Consultant worked out many scenarios to address the situation. The main problem was that we did not have enough funds available to do everything that needed to be done. Thankfully, the Energy Management Director offered a solution that Trane implemented. To maximize the energy savings payback, we opted for a stop-gap solution that would address much of the HVAC and ventilation issues without completely replacing everything. Hopefully, we now know enough about the system that at some future date we can address all of the conditioning and ventilation issues.

Trane

Project No. O9999-04

June 17, 2009

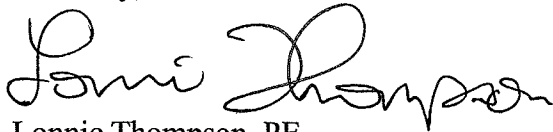
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Trane did replace lighting with more efficient lamps and fixtures. They replaced some older transformers with more efficient ones. The largest portion of the work took place in the Employment Security Building. Trane replaced two steam boilers and one absorption chiller with more efficient equipment. We converted from steam to hot water, and the chiller was added to the electrical system. This included a removal of a 400 gallon storage tank that was taking up a lot of space in the dock area. The new hot water system adequately meets all of the domestic hot water and heating system water loads. We replaced many feed-water pumps with VFD controlled pumps and installed some change over controls to automate the switch from heating to cooling season. Trane also helped us by replacing some outdated medium voltage switchgear, a project that normally would have had to go through a more conventional design/bid/build process. The energy and overall maintenance savings on the new systems that Trane installed will continue to benefit us for many years.

If given the chance, I would work with Trane again on any type of energy savings projects that we do in the future and would recommend Trane to anyone considering Energy Performance Contracts. The audits were well done, and Trane's engineers and technicians came up with some very helpful energy savings measures. Their project management team was very responsive worked well to manage their subcontractors.

Thanks for all of your help.

Sincerely,

A handwritten signature in cursive script that reads "Lonnie Thompson".

Lonnie Thompson, PE

Project Manager

Division of Facilities Management,

Design and Construction

Cc: Thomas Schmidt, Director of Energy Management